

Riverside School District

Administrative Offices
300 Davis Street
Taylor, PA 18517

David A. Woods
Superintendent

Phone (570) 562-2121
FAX (570) 562-3205

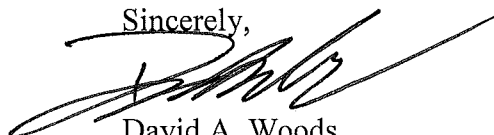
September 13, 2010
RIVERSIDE SCHOOL DISTRICT
300 Davis Street
Taylor, PA 18517
Telephone: 570-562-2121

Dear Vendors:

This Request For Proposals (RFP) contains information and requirements for Energy Service Companies (ESCOs) to prepare and submit a Proposal for a guaranteed energy savings contract, in accordance with the guaranteed energy savings contract requirements of Act 57 of 1998, 62 Pa. C.S. §3751-3757 as amended by Act 77 of 2004, 62 Pa. C.S. §3752-3758 ("Acts 57/77"), for the Riverside School District. Riverside School District invites sealed proposals for Energy Conservation Services, in accordance with the provisions in the Request for Proposals, Terms and Conditions, Instructions to Proposers, as set forth herein and Pennsylvania State Law. Proposals must be identified as a sealed proposal in accordance with the Terms and Conditions for submitting proposals. Please provide an original and three (3) copies. Proposals will be received by the District until October 12, 2010 at 3:00 PM EST. Only names of companies submitting will be read at that time. Proposals shall be shown only to personnel having a legitimate interest in them or persons assisting in the evaluation.

Riverside School District will not be responsible for the pre-opening of, post-opening of, or failure to open a proposal not properly addressed or identified. Your cooperation and assistance are appreciated.

Sincerely,



David A. Woods
Superintendent

NOTICE TO PARTICIPANTS

REQUEST FOR PROPOSALS FOR THE PURPOSE OF PROVIDING A PERFORMANCE BASED ENERGY/OPERATING COST REDUCTION PROGRAM UNDER THE GUIDELINES OF PENNSYLVANIA'S GUARANTEED ENERGY SAVINGS ACT [Act 57 of 1998, 62 Pa. C.S. §3751-3757 as amended by Act 77 of 2004, 62 Pa. C.S. §3752-3758 ("Acts 57/77")]AS AMENDED.

INTRODUCTION

Riverside School District wishes to invite qualified providers, (Performance Contractors) to submit proposals for providing energy conservation measures through a guaranteed energy savings contract.

PROJECT GOALS

1. Improve comfort conditions
2. Reduce energy and operating costs
3. Upgrade old and inefficient systems
4. Enhance personnel development and training
5. Improve utilization of technology
6. Develop a long-term plan for preventive maintenance
7. Removal of financial and technical risk from the District
8. Project to be self-funding

There are no plans and specifications. For this contract, the performance contractor selected for final negotiations will be required to demonstrate how they will implement and achieve the project goals.

Please review these qualifications. Riverside School District will not reimburse any performance contractor for any costs associated with developing a proposal.

The performance contractor will initiate, at minimum, the following steps in preparation of the technical/financial proposal;

- Analyze facility operational costs as they relate to the program
- Survey identified facilities to evaluate HVAC equipment, building usage, operating costs, and facility improvement needs
- Discuss options within the scope of services with the District
- Engineer the solutions to implement and meet project goals

- Formulate program costs and calculate program guarantee savings
- Arrange for financing as needed, provided that Riverside School District reserves the right to secure project financing on its own.
- Finalize proposal with complete detail including the Scope of Work, all associated costs and the "Guarantee of Energy and/or Operational Savings".
- Enter into a mutually acceptable contract that integrates these provisions.

INSTRUCTIONS TO PROPOSERS

TERMS OF CONTRACT

The Term of the Contract will cover a fifteen (15) year period.

TYPE OF CONTRACT

This will be a fixed price contract.

ASSIGNMENT

It is mutually understood and agreed that the successful proposer shall not assign, transfer, convey, sublet or otherwise dispose of the purchase order, contract, or his right, title, or interest therein, or his power to execute such purchase order to contract to any other person, company or corporation without the previous written consent of the Customer.

PERFORMANCE INTERFERENCE

Contractor shall notify Riverside School District immediately of any occurrence or conditions that interfere with the full performance of the contract, and confirm it in writing within twenty-four (24) hours.

SAFETY STANDARDS

All items supplied on this contract shall comply with the current applicable Occupational Safety and Health Standards of the Commonwealth of Pennsylvania Industrial Commission, the National Electrical Code, the National Fire Protection Association Standards and the Administrative Code, and any applicable Local, State or Federal codes, regulations or ordinances.

LICENSES

Contractor shall maintain all Federal, State and Local licenses and permits required for the operation of the businesses conducted by the Contractor.

PERMITS

Contractor shall be responsible for obtaining any and all permits required to perform this installation. The installation shall be in complete compliance with the local municipality, Building Codes, Fire Codes and State Fire Marshall Codes.

PAYMENT AND PERFORMANCE BONDS

The successful proposer will be required to submit a statutory Payment Bond and Performance Bond equal to 100% of the installation portion of the contract in year one and subsequent years if the installation is not completed in year one. Within ten working days of receipt of a written notice of intent to award the successful bidder shall furnish a Performance Bond and a Payment Bond in the amount of one hundred percent of the contract price. Bid proposals should include the cost of each bond as noted above. The Performance and Payment Bonds must be executed by a surety licensed and authorized to conduct business with the Commonwealth of Pennsylvania. Failure or neglect to deliver said bonds as specified, shall be considered as having abandoned the contract and the bid security will be forfeited to the owner.

INSURANCE COMPLIANCE

Contractor must provide certification of insurance compliance within ten (10) days after notification of award.

Certification must include:

Name and Address of Insurance Company

Policy Number

Liability Coverage Amounts

Certification is to be submitted to: Joe Surridge, Business Manager

SITE INSPECTION

Proposers shall visit the sites and familiarize themselves with any conditions that may affect performance and proposal prices. Submission of a proposal will be prima facie evidence that the proposer did, in fact, review the Request for Proposal, and is aware of all conditions affecting performance and proposal prices.

TELEPHONE, TELEGRAPH & FACSIMILE PROPOSALS

Telephone, telegraph and/or facsimile proposals will not be accepted.

EVALUATION

Evaluation will be made by the Riverside School District. Riverside School District will award to the proposal that it deems in the best interest of the District as per Pennsylvania Law.

ALL OR NOTHING AWARD

Riverside School District reserves the right to make an "all or nothing" award for this proposal.

PROPOSAL MATERIALS

Proposals and other materials submitted shall become the property of the Riverside School District. Riverside School District shall bear no cost for the proposal presentations on the part of the vendor.

NON-COLLUSION AFFIDAVIT

All proposers shall be required to submit a completed Non-Collusion Affidavit, Pennsylvania Anti bid-Rigging Act, 73 P.S. 1611 et seq., with their proposal.

DISCRIMINATION PROHIBITED

The Successful bidder agrees:

That in hiring of employees for the performance of work under the contract, or any sub-contract hereunder, the contractor or subcontractor, shall not, by reason of race, creed or color, discriminate against any citizen of the Commonwealth of Pennsylvania who is qualified and available to perform the work to which the employment related;

That the contractor, or subcontractor, nor any person on his behalf, shall not in any manner discriminate against or intimidate any employee hired for the performance of work under this contract on account of race, creed, or color;

That there may be deducted from the amount payable to the contractor under his contract, a penalty of one hundred (\$100) for each person for each calendar day during which such person was discriminated against or intimidated, in violation of the provisions of the contract

PA HUMAN RELATIONS ACT

The successful bidder agrees to comply with the provisions of the Pennsylvania Human Relations Act, Act 222 of October 27, 1955 (P.L. 744) (43 P.S. Section 951, et.seq), as amended, which prohibits discrimination because of race, color, religious creed, ancestry, age, sex, national origin, handicap or disability.

PREVAILING WAGE RATES

The contract shall be subject to the provisions, duties, obligations, remedies, and penalties of the Pennsylvania Prevailing Wage Act, Act of August 15, 1961, P.L. 981, as amended, 43 P.S. Section 165-1 et seq.

RIGHT TO REJECT

Riverside School District reserves the right to reject any or all proposals and to waive any or all informalities in connection therewith at its discretion.

I. PURPOSE OF SOLICITATION

The intent of this Request for Proposal (RFP) is to solicit price and technical qualification proposals from Energy Service Companies (ESCO) that propose an energy conservation program. The energy conservation program will include a performance based contract for the maintenance and lease/purchase financing of energy saving equipment and other systems at the locations specified by Riverside School District. A complete list of sites is included. Please note that responses to this RFP must be received on October 10, 2010 by 3 PM EST, at the address below: Three copies of the response must be sealed and delivered to:
Riverside School District
300 Davis Street
Taylor, PA 18517
or mailed to the above address.

Riverside School District reserves the right to reject any and all responses as a result of this RFP. Late responses will not be accepted and will be returned to the submitting company unopened. Riverside School District will not be responsible for mail delays. Riverside School District is not liable for any cost incurred by any person or firm responding to this RFP.

Riverside School District reserves the right to reject, as non-responsive, any proposals that do not contain the information requested. Additionally, the Riverside School District reserves the right to reject, as non-responsive, any proposals that are not organized and formatted as described in this RFP.

All disputes, claims and other matters pertaining to this RFP or resulting contract are subject to provisions of Pennsylvania Law

After the award of a contract pursuant to this RFP, all proposal submissions are subject to disclosure in response to a request for public records made under the Pennsylvania Right-to-Know-Law, 65 P.S. § 67.101, et seq. If a proposal submission contains confidential proprietary information or trade secrets, the attached Trade Secret/Confidential Proprietary Information Notice must be completed and submitted with the bid.

If an ESCO considers certain information in its proposal to be proprietary or a trade secret that should remain confidential and not be made public, the ESCO shall provide a written statement so advising Riverside School District and indicating the nature of the information, and shall identify within its proposal, the information wherever it appears.

Please direct all questions regarding this RFP and the program it represents to:

David A. Woods
Riverside School District
300 Davis Street
Taylor, PA 18517

Questions regarding this RFP will be accepted up to close of business on October 10, 2010 at 3 PM EST

II. GENERAL INFORMATION

A. The Riverside School District is interested in contracting for a full range of energy services and energy-related capital improvements ("energy conservation measures" or "ECMs"), financed through a guaranteed energy savings contract at no initial capital cost to the Riverside School District, for the Project Site(s). The ECMs may include but are not limited to: the design, acquisition, installation, modification, maintenance and training in the operation of existing and new equipment, which will reduce energy consumption and related costs associated with the heating, ventilation and air conditioning system, lighting systems, control systems, building envelope, the hot water systems, water consumption, sewage costs and other energy using devices. Additionally, savings which would not reduce consumption per se but are aimed at cost savings, such as fuel switching, demand side management, on-site generation, utility bill auditing, utility rate changes, distribution upgrades etc. may also be considered. ECMs may also include the training of facility staff with respect to routine maintenance and operation of all improvements. ECMs must result in a guaranteed minimum energy savings with ESCO payments linked to actual documented energy and cost reductions. **Any stipulated energy and/or operational cost savings that may be attributed to this project will be rigorously reviewed and, ESCO will be required by the contract to thoroughly document and verify the savings, which must be approved by the Riverside School District.**

The savings achieved by the ECMs in any year must be guaranteed to provide the project financing payment plus the service fees during that year for the duration of the contract. ESCOs will be required to guarantee energy and cost savings on an annual basis. No credit for the achievement of savings above and beyond the annual guarantee will be credited to satisfy performance guarantees in future years of the contract. Annual reconciliation of the achieved savings will be required. In accordance with the provisions of Acts 57/77, no contract can exceed fifteen (15) years in duration.

B. One hundred percent (100%) of all energy and operational savings shall be retained by the District.

C. ESCO'S shall guarantee that the total program costs, including financed equipment cost shall be one hundred percent (100%) covered by the program operational and energy savings.

D. Reconciliation of guaranteed sums shall be on an annual basis, commencing one (1) year from the date of total completion of program installation.

E. ESCO shall provide Riverside School District with an annual energy audit and full descriptions of achievement of savings.

F. ESCO'S guarantee shall be a first party direct guarantee from the contractor to Riverside School District. A third party guarantee, such as from a non-contractor insurance company, shall not be accepted.

G. It is the intent of Riverside School District to accept proposals from qualified ESCO's that fund from energy and operational savings. The ESCO'S proposed improvements shall be 100% program financed requiring no money out of pocket from the District, which are guaranteed at no risk to the District with annual reconciliation of guarantee funds. However, should Riverside School District determine that alternative funding is preferable, or that it desires to utilize additional capital, it may, at its sole discretion, opt to secure its own financial arrangements.

H. All equipment will have successful operating experience in similar installations and shall be in new and unused condition.

I. Terms of agreement shall be for not more than a fifteen (15) year term. Riverside School District shall own all installed equipment at the end of the term. Said equipment shall be free and clear of all liens and encumbrances upon transfer of ownership to the District.

J. ESCO shall provide training on all equipment installed as part of this contract

K. ESCO shall utilize a finance rate of (competitive rate) for cash flow analysis.

L. The utility information provided with this RFP shall serve as the base year to which savings estimates shall be calculated and to which measurement & verification services will be reconciled.

M. All utility savings shall be escalated at an annual rate of 3% with the exception of year 2011 which shall be escalated at a rate of 20%.

N. Operational savings shall be limited to material replacement savings resulting from extended warranties. Also, existing emergency repair and preventive maintenance contracts which are displaced as a result of this project are allowable with prior approval from the district. All operational savings shall be escalated at an annual rate of 3%.

O. All subsequent demonstrations of savings that reconcile the ongoing savings guarantee shall be IPMVP option C – Utility Bill Audit. No pre and post retrofit measurements on specific pieces of equipment will be allowed to satisfy demonstration of energy savings.

P. Respondents are limited to ESCO'S qualified under the Commonwealth of Pennsylvania Department of General Services Guaranteed Energy Savings Program.

Q. The ESCO must coordinate all paperwork concerning rebates associated with PA Act 129.

III. DESCRIPTION OF SITES:

Sites to be included in the Project are as follows:

1. Administration Offices
300 Davis Street
Taylor, PA 18517
2. Riverside Elementary East
Krieg & School Streets
Moosic, PA 18507
3. Riverside Elementary West
300 Davis Street
Taylor, PA 18517
4. Riverside JSHS
310 Davis Street
Taylor, PA 18517
5. Athletic Field and Field House
Main Ave.

Taylor, PA 18517

IV. CURRENT ENERGY COSTS

A twelve month history of utilities is included with this RFP. Contact David A. Woods, Superintendent for information or questions regarding this request for proposal. Site visits shall be by appointment only and must be scheduled at least 24 hours in advance.

V. PROJECT SCOPE OF WORK

Areas of possible conservation at Riverside School District include, but may not be limited to, training programs or facility alterations designed to reduce energy consumption or operating costs, including without limitation:

1. Insulation of the building structure or systems within the building.
2. Storm windows or doors, caulking or weather stripping, multiglazed windows or doors, heat-absorbing or heat-reflective glazed and coated window or door systems, additional glazing, reduction in glass area or other window and door system modifications that reduce energy consumption.
3. Automated or computerized energy control systems. **Note: All proposed energy management and or building automation systems shall be open protocol.**
4. Heating, ventilation, or air conditioning system modifications or replacements.
5. Replacement or modification of lighting fixtures to increase the energy efficiency of the lighting system without increasing the overall illumination of a facility, unless an increase in illumination is necessary to conform to applicable State or local building codes for the lighting system after the proposed modifications are made.
6. Energy recovery systems.
7. Systems that produce steam or forms of energy such as heat, as well as electricity, for use within a building or complex of buildings.
8. Energy conservation measures that provide operating cost reductions based lifecycle cost analysis.
9. A training program or facility alteration that reduces energy consumption or reduces operating costs, including allowable costs, based on future reductions in labor costs or costs for contracted services.
10. A facility alteration which includes expenditures that are required to properly implement other energy conservation measures.
11. The installation of energy information and control systems that monitor consumption, redirect systems to optimal energy sources, and manage energy-using equipment.

12. Renewable and/or on-site distributed power generation systems. The ESCO should use its' expertise to apply any other applicable Energy Conservation Measures for the best benefit of Riverside School District.

VI. ESCO's Representations and Authorizations. By submitting its proposal, each ESCO understands, represents, and acknowledges that:

A. All of ESCO's information and representations in the proposal are material and important, and the Issuing Office may rely upon the contents of the proposal in awarding the contract(s). The Riverside School District shall treat any misstatement, omission or misrepresentation as fraudulent concealment of the true facts relating to the Proposal submission, punishable pursuant to 18 Pa. C.S. § 4904.

B. ESCO has arrived at the price(s) and amounts in its proposal independently and without consultation, communication, or agreement with any other ESCO or potential ESCO.

C. ESCO has not disclosed the price(s), the amount of the proposal, nor the approximate price(s) or amount(s) of its proposal to any other firm or person who is an ESCO or potential ESCO for this RFP, and ESCO shall not disclose any of these items on or before the proposal submission deadline specified in this RFP.

D. ESCO has not attempted, nor will it attempt, to induce any firm or person to refrain from submitting a proposal on this contract, or to submit a proposal higher than this proposal, or to submit any intentionally high or noncompetitive proposal or other form of complementary proposal.

E. ESCO makes its proposal in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive proposal.

F. To the best knowledge of the person signing the proposal for ESCO, ESCO, its affiliates, subsidiaries, officers, directors, and employees are not currently under investigation by any governmental agency and have not in the last four years been convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding or proposing on any public contract, except as ESCO has disclosed in its proposal.

G. To the best of the knowledge of the person signing the proposal for ESCO and except as ESCO has otherwise disclosed in its proposal, ESCO has no outstanding, delinquent obligations to the Riverside School District or to the Commonwealth of Pennsylvania including, but not limited to, any state tax liability not being contested on appeal or other obligation of ESCO that is owed to the Commonwealth of Pennsylvania.

H. ESCO is not currently under suspension or debarment by the Commonwealth of Pennsylvania, any other state or the federal government, and if ESCO cannot so certify, then it

shall submit along with its proposal a written explanation of why it cannot make such certification.

I. ESCO has not made, under separate contract with the Riverside School District, any recommendations to the Riverside School District concerning the need for the services described in its proposal or the specifications for the services described in the proposal.

J. Until the selected ESCO receives a fully executed and approved written contract from the Riverside School District, there is no legal and valid contract, in law or in equity, and ESCO shall not begin to perform.

VII. PROJECT RESPONSE FORMAT ENERGY SERVICE COMPANY QUALIFICATIONS AND APPROACH TO PROJECT

Please provide information for each of the following categories in each section. Please respond in the following format and begin each section on a different page. Failure to respond in the format provided could render a proposal as non-responsive and be rejected by the District.

Section 1. Executive Summary

Please provide a summary scope of services being offered by your firm including:

Summary Scope of Work

Total Energy Savings

Project Capital Cost

Section 2. Corporate Information

Corporate Overview

Project Team Resumes

Section 3. Project References

Provide at least 5 PA K-12 Act 77 references with an installed cost of \$500,000 or greater.

Provide contact name and address, type of automation system, project size in dollars, energy guarantee, and performance against the guarantee and a brief description of the project.

Also include the installation time from contract execution until completion.

Section 4. ESCO Project History and Client Reference Form.

Provide at least five (5) prior project history and client reference form which is attached to this RFP.

Section 5. Project Scope of Work

Please provide a detailed scope of the services that are being offered by your firm for this project. Detail the specific improvements that are to be made in each building.

Section 6. Financial Analysis

Describe your firm's ability to procure superior financing arrangements.

Provide a summary financial analysis sheet. Provide a detailed project cash flow analysis.

Please describe in detail all energy and operational savings calculations utilized within your proposal.

Section 7. Project Implementation

Describe your firm's approach to construction and installation of the project. Detail your firm's approach to project management. Describe your firm's ability to provide training and support services.

Section 8. Performance Monitoring and Verification

Please describe the methods utilized to compute baseline energy usage. Describe the methods utilized to make adjustments to the baseline for such factors as weather variance and facility use changes. Please describe your firm's provisions for the ongoing monitoring and reconciliation of financial guarantees.

Section 9 Sample Contracts

Please provide sample contracts for all agreements that the customer must execute as part of this process.

INSTRUCTIONS FOR NON-COLLUSION AFFIDAVIT

1. This Non-Collusion Affidavit is material to any contract awarded pursuant to this bid. According to the Pennsylvania Anti bid-Rigging Act, 73 P.S. 1611 et seq., governmental agencies may require Non-Collusion Affidavits to be submitted together with bids.
2. This Non-Collusion Affidavit must be executed by the member, officer or employee of the bidder who makes the final decision on prices and the amount quoted in the bid.
3. Bid rigging and other efforts to restrain competition, and the making of false sworn statements in connection with the submission of bids are unlawful and may be subject to criminal prosecution. The person who signs the Affidavit should examine it carefully before signing and assure himself or herself that each statement is true and accurate, making diligent inquiry, as necessary, of all other persons employed by or associated with the bidder with responsibilities for the preparation, approval or submission of the bid.
4. In the case of a bid submitted by a joint venture, each party to the venture must be identified in the bid documents, and an Affidavit must be submitted separately on behalf of each party.
5. The term "complementary bid" as used in the Affidavit has the meaning commonly associated with that term in the bidding process, and includes the knowing submission of bids higher than the bid of another firm, any intentionally high or noncompetitive bid, and any other form of bid submitted for the purpose of giving a false appearance of competition.
6. Failure to file an Affidavit in compliance with these instructions will result in disqualification of the bid.

NON-COLLUSION AFFIDAVIT

Contract:

State of _____:

County of _____:

I state that I am _____ of _____
(Title) *(Name of My Firm)*

and that I am authorized to make this affidavit on behalf of my firm, and its owners, directors, and officers. I am the person responsible in my firm for the price(s) and the amount of this bid.

I state that:

(1) The price(s) and amount of this bid have been arrived at independently and without consultation, communication or agreement with any other contractor, bidder or potential bidder.

(2) Neither the price(s) nor the amount of this bid, and neither the approximate price(s) nor approximate amount of this bid, have been disclosed to any other firm or person who is a bidder or potential bidder, and they will not be disclosed before bid opening.

(3) No attempt has been made or will be made to induce any firm or person to refrain from bidding on this contract, or to submit a bid higher than this bid, or to submit any intentionally high or noncompetitive bid or other form of complementary bid.

(4) The bid of my firm is made in good faith and not pursuant to any agreement or discussion with, or inducement from, any firm or person to submit a complementary or other noncompetitive bid.

(5) _____, its affiliates,
(Name of My Firm)

subsidiaries, and officers directors and employees are not currently under investigation by any governmental Riverside School District and have not in the last four years been

convicted or found liable for any act prohibited by State or Federal law in any jurisdiction, involving conspiracy or collusion with respect to bidding on any public contract, except as follows:

I state that _____ understands

(Name of My Firm)

and acknowledges that the above representations are material and important, and will be relied on by the Riverside School District in awarding the contract(s) for which this bid is submitted. I understand and my firm understands that any misstatement in this affidavit is

and shall be treated as fraudulent concealment from the Riverside School District of the true facts relating to the submission of bids for this contract.

(Name and Company Position)

SWORN TO AND SUBSCRIBED
BEFORE ME _____ THIS DAY
OF _____, 2007

Notary Public

My Commission Expires

**ESCO PROJECT HISTORY AND CLIENT REFERENCE FORM
COMMONWEALTH OF PENNSYLVANIA**

GUARANTEED ENERGY SAVINGS CONTRACT

Project History	
Project Name and Location	
Type of Facility(s) and Use; Number of Buildings; Total Square Footage	
Number and Types of ECMs. Indicate the method of Measurement and Verification used for each ECM. IPMVP Option letters (A, B, C, and D) should be used.	
Project Dollar Amount (installed project costs)	
Financed Project Cost	
Source of Project Financing	

Project History	
Construction Start and End Dates	
Guarantee Period Start & End Dates	
Indicate if the project was completed on schedule. If not, please explain.	
Dollar Value of Projected Annual Energy Savings	
Dollar Value of Guaranteed Annual Energy Savings	
Indicate the total percent of stipulated savings.	
Dollar Value and Type of Annual Operational Cost Savings, if applicable (e.g., outside maintenance contracts, material savings, etc.).	
Identify all ESCO personnel associated with this project and their specific role(s) and responsibility(s). Limit the identification of personnel to those who will be assigned to this project.	
Provide current and accurate telephone and fax numbers and email address of the owner(s)' representatives with whom your firm did business on this project. You should ensure that all representatives are familiar with this project.	

PROJECT HISTORY SAVINGS FORM

Project Name, Location							
Performance Information							
Annual Savings (List Commodity Savings in Units – not Dollars)	Projected	Guaranteed	Achieved				
			Year 1	Year 2	Year 3	Year 4	Year 5
Electric Demand (KW)							
Electric Energy (KWH)							
Natural Gas							
Fuel Oil							
Steam							
Water							
Other (Specify)							
Other (Specify)							
Material (\$)							
Maint. Contracts (\$)							
Total Annual Savings (\$)							

